



# Expressions of Interest (EOI)



DEMOCRATIC SOCIALIST REPUBLIC OF SRI LANKA

## Smallholder Agribusiness Partnerships Programme ((SAPP) Ministry of Agriculture

### Selection and Registration of consultancy firm/s for Institutional Strengthening (IS) and Capacity Building of Farmer Organizations (FOs)/Producer Organizations (POs) and Youth Groups - 2021

Smallholder Agribusiness Partnership (SAPP) Programme is jointly funded by the Government of Sri Lanka (GOSL) and the International Fund for Agricultural Development (IFAD). The SAPP is designed to contribute to Sri Lanka's smallholders' poverty reduction and competitiveness. The programme development objective is to sustainably increase the income and quality of diet of 57,500 smallholder households involved in commercially-oriented production and marketing systems. The SAPP programme is instrumental to achieve GOSL priorities under the national policy framework on rural development through Public, Private, Producer Partnerships (4Ps).

The programme will also aim to support organizational strengthening and capacity building of COOPs, FOs /POs and farmer/youth groups etc. The start-up funding at group level will be complemented with support in the form of business mentoring, training, exchange visits and digressive support to COOPs/FOs / POs and farmer / youth groups for their management.

#### **The Scope of work**

The consultancy firm will provide services of mobilization, organization, organization strengthening and capacity building of COOPs/FOs/POs/Producer/Youth Groups identified by the SAPP PMU to transform to a true business entity who will run their own business with required accreditations.

#### **Main task of the assignment**

The assignment will be carried out under the supervision and guidance of SAP PMU by an experienced consultancy firm in the relevant fields of community based organization formation and strengthening in order to develop their capacities to become a formally registered agribusiness entity. With the strengthening of activities, they should operate and manage an agri-business 4P project.

#### **Specific task**

The Consultancy firm will perform all the activities closely, in consultation and coordination with Programme Management Unit of SAPP and the programme implementing partners (Business Development Unit of the programme, line departments, PFIs, Insurance providers, and other stakeholders of the relevant industry). The Consultancy firm shall undertake work planning in close coordination with SAPP PMU and formulate their monthly activity plan, share progress on monthly and quarterly basis. Any changes which are inevitable due to climate and unforeseen reasons shall be immediately communicated to SAPP PMU and other key partners of the project.

The Project Consultants Procurement Committee on behalf of the Smallholder Agribusiness Partnerships Programme ((SAPP) now invites eligible consultants to indicate their interest in providing the services. Interested consultants must provide information indicating that they are qualified to perform the services.

The following factors are considered when shortlisting the organizations as qualified firms for calling proposals for specific assignments in the year 2021.

1. Business registration evidence
2. Experience of the firm
3. Experience of the firm in dealing with similar assignments
4. Team composition of the firm (at present)

**Expressions of Interest (EOI)** must be delivered to the address below by hand or by post on or before **2.30 p.m on 27<sup>th</sup> November 2020.**

**Or**

You can email your EOIs to [procurement@sapp.lk](mailto:procurement@sapp.lk) with the **Subject Heading** of the email as “*Capacity Development FPOs*” considering the prevailing COVID 19 situation of the country on or before the **said deadline.**

Please mark “*Capacity Development of FPOs*” on the top of Left Hand Corner of the Envelop. Only the short listed consultants will be contacted for future assignments.

Chairman,  
Project Consultants Procurement Committee  
Smallholder Agribusiness Partnerships Programme ((SAPP)  
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